

Nigeria: Reforming the 'Unreformable'

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SPARC

- State Partnership for Accountability, Responsiveness and Capability
- Fully-funded programme of UK Department for International Development (DFID)
- Commenced in 2008
- Due to end in 2015
- Contract Value of £60m (€70m)
- Works in 10 Nigerian states (out of 36) and with some federal/national organisations



Institutional Context (Nigeria)

- Sp**arc** Difficult History
 - Colonialism
 - Inchoate Nation-Formation
 - Military Rule
 - Unearned State Income ('Resource Curse')
 - High Levels of Corruption
 - Ineffective and Corrupt Public Service
 - Lack of Accountability to Citizens
 - Non-Transparency of Public Expenditure
 - Impunity and Criminality/ Weak Judiciary
 - Weak Legislature

DFID Internation Ulture Ethnicity Religion (incl. Boko Haram)

WWW.sparc-nigeria.com



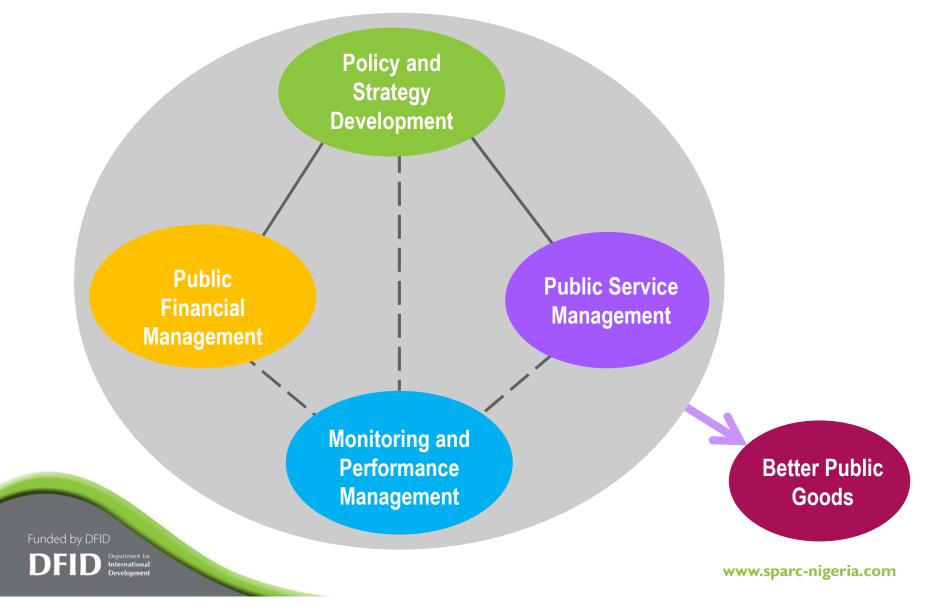
In Theory...

- Rational Choice (Williamson, 2000)
- Historical/ Path Dependence (Skocpol, 1985; North, 1990; Ikenberry, 1994; Thelen, 1999)
- Sociological/ Cultural (Bell, 2002; Hall and Taylor, 1996; Hofstede (2001)

Given the bleak institutional context and going by known Institutional Theories, NOTHING should work... How do you manage Change in such an environment?



State Partnership for Accountability, Responsiveness and Capability.



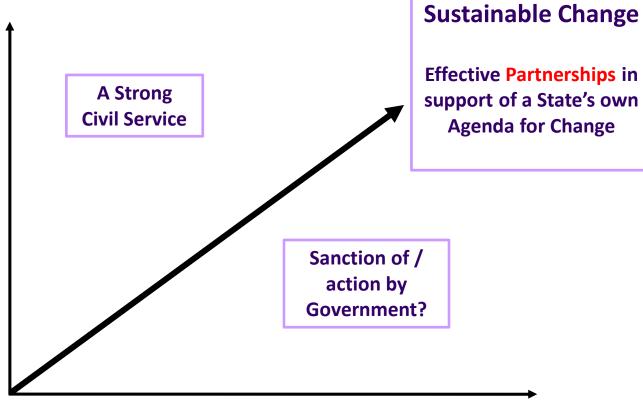
Sparc The SPARC Partnership Approach

Technical Competence

More Effective and Efficient:

- systems,
- processes
- procedures

DFID Issues Paper:
Promoting Institutional &
Organisational
Development, March 2003

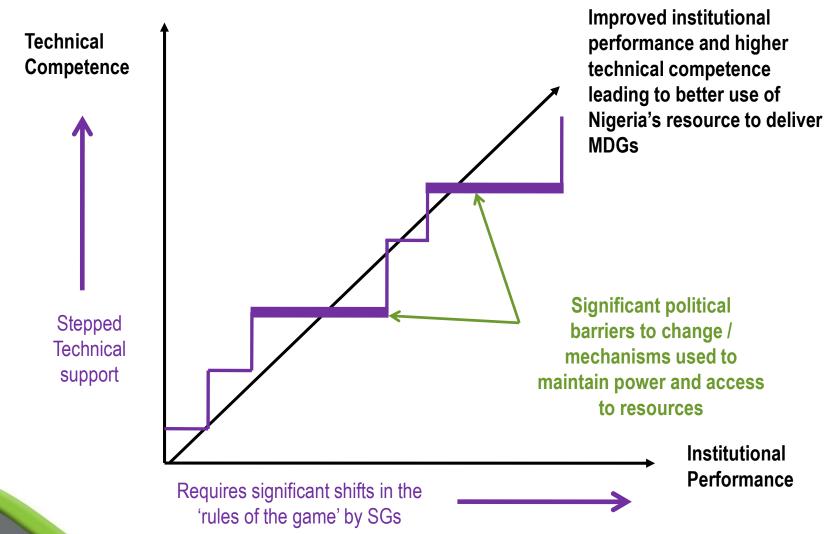


Changes in the formal and informal 'Rules of the Game'

Institutional Capacity



Stepped Approach: Political Will







Routes to Political Engagement

Engagement Route 2: Federal **Incentives Technical** Goal: **Outputs: Better Use of** State State Government Resources Performance Improvement **Engagement** Route 3: Society-based Political

Pressure



Typology of Approaches

Type A: 'going with the grain'. For states which:

- Have a track record of committing to /delivering reforms
- Require specific technical assistance within their governance reform plan

Type B: 'consolidation'. For states:

- In which there is already some governance reform
- Which understand the need for systematic crossgovernment reform

Type C: 'building foundations'. For states which:

- Have only limited experience of undertaking governance reform
- Show some instances of reform initiatives on which to





'Coalitions for Change' DO NOT WORK! ...unless linked to a source of power





sparc Influence power with...

Incentives

Consensus

Peer **Pressure**



Selected Results...

- sparc Closing dormant bank accounts in just 3 states yield £32m (€ 38m) in 1 year.
 - Bank reconciliation in just one state yields £37m (€43m) in 1 year
 - 3,000 'ghost workers' removed from the payroll in one state, saving £6m (€7m) in just 1 year
 - Internally generated revenue doubles in 1 year in one state
 - Budget performance improves to best levels in 12 years in one state
 - Probably the world's first formal sub-national peer review process

Funded by DFID

Challenges

- 'Locking-in' reform gains to survive political changes
- Time...donors tend to be in a hurry to solve what may be 'wicked' problems
- The overriding focus on 'results' and 'value for money' could jeopardise deliberate and systematic change efforts
- Insecurity

But...if change is possible in Nigeria, change is possible!





THANK YOU!

For more information, please visit www.sparc-nigeria.com



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